

## SUMMARY CONSOLIDATED FINANCIAL STATEMENTS 6 MONTHS ENDED 30 JUNE 2023 FOR BANKS HOLDINGS LIMITED & ITS SUBSIDIARIES

## **Directors' Statement:**

We are pleased to report another quarter of sequential growth for Banks Holdings Group, driven by increased momentum in the sales organization and improving macroeconomic conditions. The first half of 2023 also saw growth in market share despite upwards price adjustments for inflation. We look forward to continuing this momentum into our third and fourth quarters and beyond.

Revenue was \$73.9 million for the quarter, an increase of 9% compared to our performance for the same period in 2022. This increase was driven by our commercial strategies, the addition of new customers and increased penetration within existing customer accounts, resulting in volume growth of 4,700 HL compared to the same period in 2022.

Gross profit was \$24.2 million for the quarter, or 32.82% of revenue as compared to \$20.7 million, or 30.60% of revenue for the same period 2022. The increase in gross margin was primarily driven by inflation price adjustments on some SKUs as well as a marginal COGS to Revenue ratio reduction of 2% in the first half of 2023 against 2022.

At the end of the first quarter, Banks Holdings Limited received clearance to settle long outstanding dividend liabilities to its majority shareholder; the first of these payments commenced in March 2023, primarily driving a

Summary Statement of Financial Position As at 30 June, 2023

With Comparatives as at 30th June 2022 and December 31 2022

(Expressed in Barbados dollars)

τ	J <b>naudited</b>	Unaudited	Unaudited
30	0.06.2023	30.06.2022	31.12.2022
	\$'000	\$'000	\$'000
Current assets	289,226	334,529	329,803
_	289,226	334,529	329,803
Current liabilities	105,000	162,706	155,168
	105,000	162,706	155,168
Working capital	184,226	171,823	174,634
Investments in associated companies	1,967	1,454	1,847
Property, plant and equipment	83,418	83,338	84,540
Other non-current assets	17,421	5,876	17,421
Deferred tax asset	1,180	1,298	1,122
Other non-current liabilities	(1,129)	(2,135)	(1,065)
	287,084	261,654	278,500
Equity			
Share capital	145,566	145,566	145,566
Capital reserves	25,700	13,947	25,560
Retained earnings	108,169	93,291	99,725
Attributable to equity			
holders of the parent	279,435	252,804	270,851
Non-controlling interests	7,649	8,850	7,648
Total equity	287,084	261,654	278,500

Summary Statement of Cash Flow 6 Month Ended 30 June, 2023

With Comparatives as at 31 December, 2022

(Expressed in Barbados dollars)

Unaudited	Unaudited
6 Months Ended	12 Months Ended
30.06.2023	31.12.2022
\$'000	\$'000
8,634	12,432
5,039	14,145
443	189
14,116	26,766
(58,826)	(16,170)
(44,710)	10,595
0	4
(218)	(190)
(1,171)	(2,646)
(2,892)	(5,475)
(244)	(2,757)
(49,234)	(469)
201,921	202,389
152,686	201,921
	30.06.2023 \$'000 8,634 5,039 443 14,116 (58,826) (44,710) 0 (218) (1,171) (2,892) (244) (49,234) 201,921

reduction in net working capital of 4% and decrease in cash flows compared to the first half of 2022.

We do not anticipate any significant changes in the macroeconomic environment or any major supply chain disruptions in the foreseeable future, therefore we expect to remain on the same trajectory of maximizing our delivery to markets while reducing operational expenses and maximizing value for our stakeholders.

Our employees are our greatest assets and as such the BHL Group continues to lead the charge in ensuring employee wellbeing and safety. It is our prerogative to ensure that every single employee/contractor returns home safely after every single shift, and we continue to invest to ensure world-class safety standards and practices are implemented across all our operations.

We want to our employees for their dedication and our customers and consumers for their continued patronage

Chairman

Country Manager

Summary Statement of Net Income 6 Months Ended 30th June 2023

With Comparatives as at 30th June 2022 and December 31 2022

(Expressed in Barbados dollars)

	Unaudited 6 Months Ended 30.06.2023 \$'000	Unaudited 6 Months Ended 30.06.2022 \$'000	Unaudited 12 Months Ended 31.12.2022 \$'000
Revenue	73,948	67,616	142,699
Profit from operations - parent and subsidiaries Restructuring costs	9,846	7,995 (289)	16,061 (299)
Interest expense	(1,656)	(1,187)	(3,519)
Income from operations - parent and subsidiaries Share of income of associated of Income before taxation from	8,191 companies 443	6,518 (138)	12,243 189
<b>continuing operations</b> Taxation	8,634 (190)	6,381 (15)	12,432 354
Net income for the period fro continuing operations	om 8,444	6,366	12,785
Net income for the period	8,444	6,366	12,785
Attributable to:			
Equity holders of the parent	8,501	6,229	13,032
Non-controlling interests	(57)	137	(246)
F 1	8,444	6,366	12,785
Earnings per share Basic and diluted earnings per from continuing operations at			
to equity holders of the parent	\$	\$	\$
	0.13	0.20	0.10

Summary Statement of Changes in Equity 6 Months Ended 30 June, 2023 With Comparatives as at 31 December, 2022 (Expressed in Barbados dollars)

Ü	Inaudited	Unaudited	Unaudited
	6 Months	6 Months	12 Months
	Ended	Ended 30.06.2022	Ended 31.12.2022
30	0.06.2023		
	\$'000	\$'000	\$'000
Balance at the beginning of the period	278,500	254,826	254,826
Total net income for the period	8,444	6,366	12,785
Other capital movements	0	0	0
Other reserve movements	140	462	11,256
Dividends	0	0	(368)
	287,084	261,654	278,500