

# THE WEST INDIA BISCUIT COMPANY LIMITED



## Chairman's Report and Condensed Financial Statements as at Third Quarter Ended May 31, 2020 (Expressed in Barbados Dollars)

### CHAIRMAN'S REPORT

Revenues for the third quarter of this financial year were up on prior year by 7.5%. This increase was due primarily to the significant uplift in cracker sales in the local market resulting from the COVID-19 pandemic. Domestic sales saw a positive turnaround over prior year by 13% and exports registered a 7% growth over the same period. The rise in cracker sales contributed significantly to the increase in gross profits by 11% over the corresponding period last year.

Operating expenses increased by 6% over prior year. This increase was driven by additional advertising and promotions, to stimulate the domestic market, as well as additional costs in the supply chain because of increased exports.

The loss in Comprehensive Income is as a result of a decline in the market value of the Sagicor Financial Corporation shares which are currently being traded on the Canadian Stock Exchange.

During COVID-19 the Company continued to work within the guidelines outlined by the Barbados Government, ensuring a continuous supply of our products in the local, regional and international markets. We remain committed to the safety of all our staff members and stakeholders and will continue to ensure that all the protocols will continue to be adhered to.

Barbados is currently going through a period of uncertainty and low economic activity but we are confident that we will weather the storm and the effects of COVID-19. With what is now an uncertain business landscape, the Management of the Company will continue its robust cost containment exercise to mitigate against the potential fallout of this global pandemic.

C.D. Bynoe  
Chairman

### SUMMARISED STATEMENT OF INCOME FOR THE NINE MONTHS ENDED MAY 31, 2020

	Unaudited May 31, 2020	Unaudited May 31, 2019	Audited August 31, 2019
Revenue from operations	48,884,685	45,492,971	60,984,779
Operating Expenses	(40,650,473)	(38,394,063)	(52,265,687)
Income before taxation	8,234,212	7,098,909	8,719,092
Taxation	(286,328)	(1,078,166)	1,230,202
Net Income after tax	7,947,884	6,020,743	9,949,294
<b>Total other comprehensive income/ (loss)</b>	<b>(4,229,483)</b>	<b>1,266,256</b>	<b>2,111,919</b>
Total comprehensive income for the year, net tax	3,718,401	7,286,999	12,061,213
<b>Basic &amp; diluted earnings per share - cents</b>	<b>263.2</b>	<b>199.4</b>	<b>329.5</b>

### SUMMARISED STATEMENT OF FINANCIAL POSITION AS AT MAY 31, 2020

	Unaudited May 31, 2020	Unaudited May 31, 2019	Audited August 31, 2019
<b>Assets</b>			
Current Assets	41,692,828	42,191,190	43,184,796
Current Liabilities	5,516,358	7,042,723	5,650,904
Working capital	36,176,470	35,148,467	37,533,892
Investment Securities	10,991,347	9,687,995	11,720,831
Property, Plant and Equipment	25,222,387	24,566,694	22,422,962
Pension Plan Asset	6,091,059	5,329,274	6,104,346
Deferred Tax Liability	(418,410)	(2,133,023)	(418,410)
<b>Equity</b>			
Share Capital	2,998,747	2,998,747	2,998,748
Other Reserves	1,604,329	4,988,148	5,833,811
Retained Earnings	73,459,777	64,602,511	68,531,062
<b>Total Equity</b>	<b>78,062,853</b>	<b>72,589,406</b>	<b>77,363,621</b>

### SUMMARISED STATEMENT OF CASH FLOWS FOR THE NINE MONTHS ENDED MAY 31, 2020

	Unaudited May 31, 2020	Unaudited May 31, 2019	Audited August 31, 2019
Net cash generated from operating activities	10,364,874	5,067,918	6,152,313
<b>Net cash used in investing activities</b>	<b>(7,117,833)</b>	<b>(2,216,229)</b>	<b>(2,716,348)</b>
Net cash used in financing activities	(3,019,169)	(2,418,003)	(2,421,156)
Net increase/(decrease) in cash and cash equivalents for the period	227,872	433,686	1,014,809
<b>Cash and cash equivalents, beginning of the period</b>	<b>27,064,360</b>	<b>26,049,552</b>	<b>26,049,551</b>
<b>Cash and cash equivalents, end of the period</b>	<b>27,292,232</b>	<b>26,483,238</b>	<b>27,064,360</b>

### SUMMARISED STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS ENDED MAY 31, 2020

	Unaudited May 31, 2020	Unaudited May 31, 2019	Audited August 31, 2019
<b>Balance at August 31, 2019</b>	<b>77,363,621</b>	<b>67,723,564</b>	<b>67,723,564</b>
Net Income for the period	7,947,884	6,020,743	9,949,294
Other Comprehensive Income	(4,229,483)	1,266,256	2,111,919
Share Retirement	-	(3,153)	(3,153)
Dividends paid (\$1.00 per share)	(3,019,169)	(2,418,004)	(2,418,003)
<b>Balance as at May 31, 2020</b>	<b>78,062,853</b>	<b>72,589,406</b>	<b>77,363,621</b>